

**Response to Clarifications by GoAP based on online queries and queries received during Pre- solicitation conference held on 6<sup>th</sup> May, 2015, Hyderabad for**

Limited Request for Expressions of Interest and Statements of Qualifications for

**“Consultancy services for Smart City Master Planning and Sector-specific Smart City Infrastructure Project Plans for Visakhapatnam”**

<b>S. No</b>	<b>Clause</b>	<b>Clarification sought</b>	<b>Response to clarification</b>
1.	<b>Summary</b>	Will 100% fully owned subsidiaries incorporated in India be allowed to participate?	<p>Consultants are requested to go through USTDA's relevant guidelines such as nationality, source and origin requirements, etc and appraise themselves of eligibility and other standard clauses.</p> <p>Any further clarification may be sought from USTDA themselves, the contact reference of whom will be provided upon request.</p>
2.	<b>Selection</b>	Is it a single- stage bidding, or is there any downstream selection process?	<p>It is single- stage selection process. There is no downstream selection process.</p> <p>The consultants will be selected based on evaluation of the following aspects:</p> <ol style="list-style-type: none"> <li>1. Firm eligibility (eligible assignments of the firm)</li> <li>2. CVs of Key Personnel</li> <li>3. Technical Project Ideas/ Plans</li> </ol>
3.	<b>Notification</b>	<p>EoI says it is the intent of the GoAP and the U.S. Trade and Development Agency (USTDA) to support the proposed services to address smart city development; however, this request for EoIs and Qualifications does not constitute a commitment by the GoAP nor the USTDA to provide funding for the Consultancy services.</p> <p>Is there a probability that the study may be funded by some other agency, and will the USTDA guidelines not apply then</p>	<p>Based on the response of the EoI, and as per the program guidelines of USTDA, the study may be taken up for funding by USTDA as per the MoU signed between GoAP and USTDA in January 2015.</p>
4.	<b>Clause B4</b>	<p>It is the intent of the Authority to select one or more qualified U.S. companies or consortia, and to request them to prepare detailed funding proposals for Smart City Master Planning and Smart City Infrastructure Project Plans.</p> <p>Does this refer to funding for the study or funding for projects emerging out of the proposal or both?</p>	<p>“Detailed funding proposals” may be read as consultancy proposals for Smart City Master Planning &amp; Infrastructure Project Plans to be considered for funding under USTDA guidelines. As per the MoU signed between GoAP and USTDA, USTDA intends to contribute funding for feasibility studies/pilots, study tours, workshops/trainings, and any other projects mutually determined.</p>
5.	<b>Clause C1</b>	<p>a) Relaxation of qualification criteria for Key Personnel from experience in projects spanning 200 sq. kms in the last</p>	<p>a) The firm/ consortia may propose their best experts/ specialists aligned as closely as possible to the qualification criteria proposed in the EoI. Evaluation of the proposal will</p>

		<p>5 years to 50 sq. kms in the last 5 years</p> <p>b) Can 2 personnel be proposed for a single position, 1 at senior level and 1 at junior level?</p> <p>c) What is GoAP's expectation of commitment for the key personnel</p>	<p>be done accordingly. Project experience of key personnel may contain completed projects/ ongoing projects taken up in the last 5 years.</p> <p>b) Only the CV of the senior personnel will be considered for evaluation. Support staff may be proposed beyond the 11 key personnel, as the firm/ consortia feels appropriate.</p> <p><b>c) The consultant shall submit a detailed work plan indicating proposed no. of field months/ home months for each key personnel proposed</b></p>
6.	<b>Clause C1</b>	<p>Qualification criteria of ICT Infrastructure Expert may be modified, as experience in Datacentre projects is not relevant</p> <ul style="list-style-type: none"> <li>- Should have worked / delivered at least 3 Datacenter Projects and 3 Network projects, experience of working on at least 2 Large ICT Programs, and should have managed at least 2 City Surveillance Projects in the last 5 years</li> </ul>	<p>Revised Qualification criteria of ICT Infrastructure Expert:</p> <ul style="list-style-type: none"> <li>- Should have delivered/ delivering ICT consulting Projects of value &gt; USD 2 million, and should have managed at least 2 City Surveillance Projects, both in the last 5 years</li> <li>- Should have experience in systems integration and should have worked in integration of large multi-client databases (e.g- ICT platform for utilities, public services, etc)</li> <li>- Experience in designing ICT network for smart cities will be an added advantage</li> </ul> <p>Cumulative value of services delivered / delivering to one client will be treated as one project</p>
7.	<b>Clause C2</b>	Whether Technical Proposal Plans/ Ideas is optional or required at this stage	Technical Proposal Ideas/ Plans have weightage in evaluation of the proposal. A robust Technical Proposal Ideas/ Plan is sought from the interested companies.
8.	<b>Clause C8</b>	Extension of proposal due date	The proposal due date is extended from 19 <sup>th</sup> May 5pm, to 25 <sup>th</sup> May 5pm.
9.	<b>Addendum-CV Format</b>	Can original signature of key personnel be substituted by digital signature	Digital signatures of key experts in place of original signature will be permitted for submission purpose, accompanied with signature in original of authorized representative
10	<b>Clause 2: EoI Contents</b>	What is meant by Organizational Structure and Management Plan	It means Enterprise Organizational Plan of the firm. A brief- write up about your firm, subsidiaries, senior management, key expertise, landmark projects, geographies of operation, and any other relevant information will be sufficient.
11	<b>Not applicable</b>	What is the duration of the assignment	The assignment is for a duration of 18 months from the date of signing of agreement with successful firm/ consortia
12	<b>Clause C8</b>	Submission of the Proposal	The proposal must be submitted in Hard Copy as per Clause C 6 of the EoI. Also a copy of the completed proposal should be emailed to the Authority as elaborated in Clause C 8 of the EoI.